

NACA BOARD MEETING

April 13, 2021

The meeting was called to order by President Rick Schlutz at 8:03 PM CST

Directors present David Woodham, Rick Schlutz, Audie Morris, Joshua Martinez, Ray Radford, Monte Alkire

Members absent, Calvin Schwartz

Also present was Executive Director, Nikki Ashley

- Rick asked if all the board members had an opportunity to review the minutes from the March 30 meeting, all said they had. Rick then waived reading of the minutes and a motion was made by David Woodham to approve the minutes and was seconded by Audie Morris, motion passed.
- Financials
 - A copy of the financials was provided by Nikki to the board members for review and approval. Questions came up regarding:
 - Beef sales, there's still approximately 70 pounds of beef from the first steer and so far, the association has made around \$1100.00. Another steer is now being processed but with the cost associated with packaging the beef and shipping it was decided to suspend any additional beef processing and sales until a later date. Ray made a motion to finish the current steer then suspend program to a later date to be determined. Monte seconded the motion, motion passed.
 - Registrations are down from last year, some discussion was made regarding the website being down may have delayed some registrations but the consensus was breeders are not registering their cattle, Ray felt this may change with the increase in cattle prices.
 - Monte asked how will we cover our shortfalls with this decrease in registrations, Audie mentioned what the association is currently doing, raffles, beef sales, board member financial support, etc.
 - There was concern that Nikki hasn't drawn her salary for the last two months, it was discussed amongst the board. After this discussion a motion was made by David Woodham to have Nikki take her owed salary from the savings account to get current. Monte Alkire seconded; motion passed.
 - There was board discussion regarding the "Corresponder", how it's developed and how it's made available to the members. In an opportunity to decrease cost going forward it was disused to reduce cost by having Nikki do the "Corresponder" in house and suspend our partnership with Darrel Arnold. It was also discussed to no longer mail the "Corresponder" to members but make it available digitally at the NACA website. David Woodham made a motion to terminate the partnership with Darrel Arnold and digitally produce the "Corresponder" versus mailing copies to members. Audie Morris seconded; motion passed. Ray Radford agreed to contact Darrel Arnold and let him know.
 - Gun Raffle income, Audie Morris had asked about the Gun Raffle ticket sales and the location of the gun to be raffled since Dale's passing. Nikki said that she

had been in contact with Dale's wife and she was sending her the tickets and money Dale had to her. The gun will remain where it's at currently until the winner is determined.

- A motion was made to approve the financials by Ray Radford and seconded by David Woodham, the motion passed.
- Performance committee update. Josh said the performance committee will meet shortly to discuss possible fund-raising events to support the NACA advertising with World Champion steer wrestler, Jacob Elder. He will brief the board after that meeting.
- Ray Radford asked the board to consider closing visual inspections on male and female cattle. He felt by closing these inspections it would serve two purposes, increase visual inspections in the time remaining they were available and secondly increase the value of registered cattle. Ray Radford made a motion to suspended visual inspections on male and female cattle effective 1 May 2022, Audie Morris seconded; the motion passed.
- Rick asked Nikki to start a folder where she may keep any motions made at the board meetings for possible review at a later date.
- Ray Radford asked the board to discuss issuing a new breeders directory. He felt a new, updated directory would possibly drive income, Rick asked we table this until the website is back in working order.
- Ray Radford asked the board to discuss how we might generate income from our Facebook post of members who are selling cattle. It was discussed that this might be an item to include in the new Media Package Nikki is developing. Rick asked this be tabled till Nikki has this completed.
- Next board meeting will be May 17th, at 8:00 PM CST.
- David Woodham made a motion to adjourn the meeting, Ray Radford seconded; motion passed and meeting adjourned.